

DECEMBER 2023 IMPACT REPORT

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 Thanks to our Annual Supporters

We offer loving support and guidance to our Falmouth neighbors as they transition to stable housing.



As this is being written, Belonging to Each Other (BTEO) has just opened its transitional housing program for Falmouth people experiencing homelessness for the 9th time (bteofalmouth.com/roomier-rental/). We already have 12 of our 16 available beds occupied and the remaining beds will be filled soon. Our new residents are thankful for a place of respite and the opportunity to change their lives. They are starting to work with Carol Greeley our program and clinical director, and Brittnay Maley and Jackie Soronson our case managers, on housing stability plans. A trilingual, second-year social work intern has joined the team this year. You can learn more about the staff and programs we offer inside this newsletter.

BTEO has a lot to be thankful for this year. We are thankful for last year's 82 volunteers and for the new volunteers who set up our houses, provide meals and transportation, and help with events and appeals to fund our operations. We appreciate every donation of money, supplies, time, and talent. And we are deeply grateful for the rewarding opportunity to work with our Falmouth neighbors on their journey from their tents, cars, and the woods to stable housing. Witnessing our neighbors' growth and the change in their situation is deeply gratifying to all who participate.

BTEO as an organization is also growing and transforming. As you can see from this Impact Report, BTEO continues to evolve as a nimble organization focused on the needs of our most vulnerable neighbors. We have deepened collaborations with other local organizations to serve the homeless neighbors and the recently re-housed in a manner

respectful to their needs and the needs of our community and local economy.

In this report, you will find stories about our two winter houses opening, an update on a guest who is part of our year-round Community Assist program, our Comprehensive Campaign, and much more. We hope you find the information interesting and useful.

BTEO's focus and drive comes on the heels of the Board's recent work to transition to a more strategic organization with strong values that guide everything we do. We believe that unconditional acts of caring can lead to transformative change. We invite you to become a part of that change.



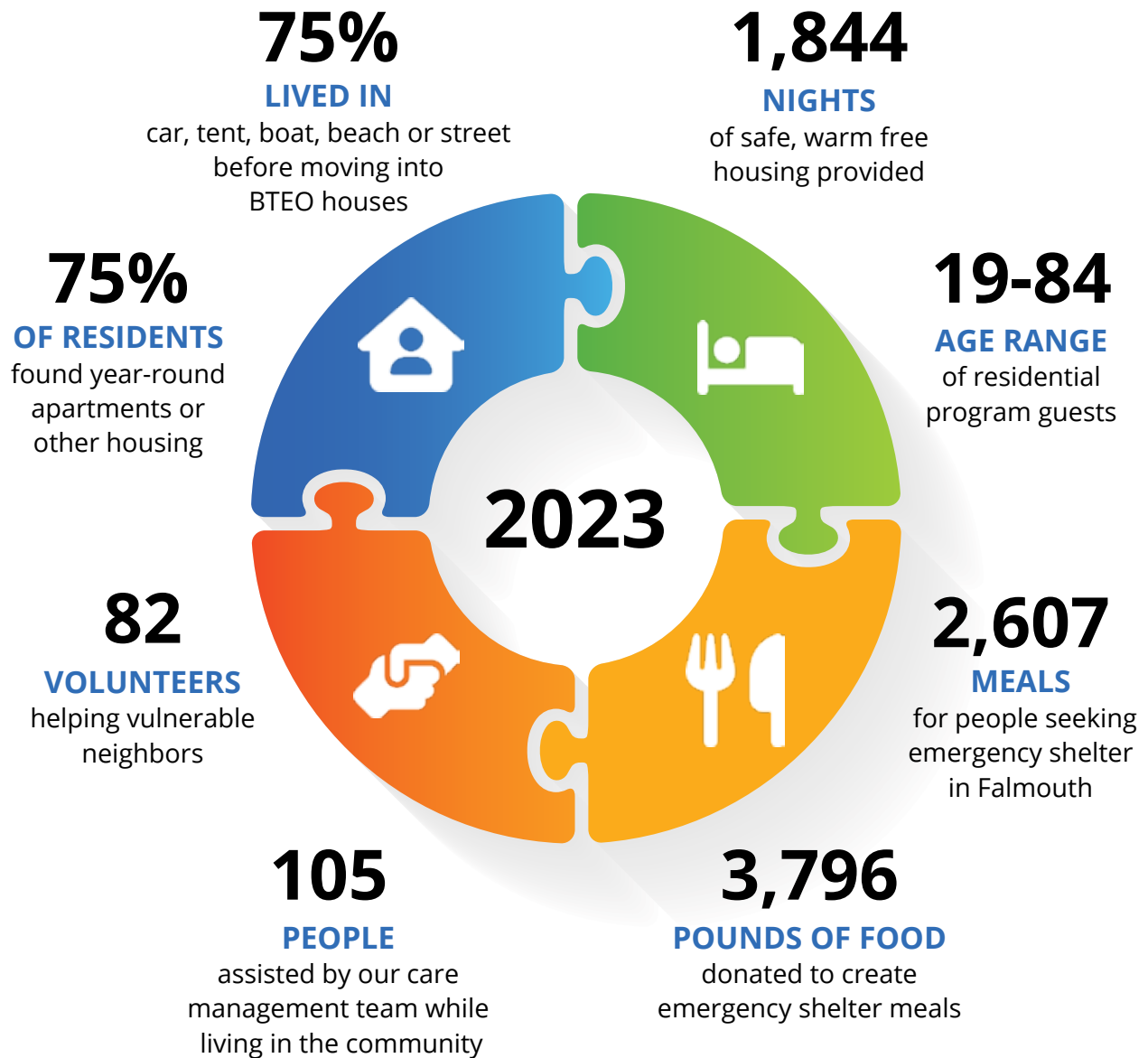
Rev. Christina Williams
Board Chair



Gina Torielli
Executive Director

BTEO Highlights

Year ending October 2023



“I think that if you do the work they ask you to do, then the program works for you. They supported me and helped me get my life back on track.” Eddie



2023–2024 Season Kicks Off at the BTEO Men’s and Women’s Houses

In November, thanks to our **amazing team of volunteers**, seven women and five men moved into our two completely furnished houses and began the next stage of their journey to an apartment of their own.

Our 12 Falmouth neighbors have connected with our case managers to begin developing their individual housing plans and will continue this work while they live with us in addition to addressing other needs, including employment search and access to health and mental health care.

We are fortunate to have our **two case managers** Brittney and Jackie for their extensive expertise in recovery and housing, and for first time BTEO welcomes a second year Masters of Social Work intern, Viviane Da Silva Almeida.

New and expanding this year are partnerships with **Sharing Kindness, Independence House, and Falmouth Human Services** to provide supportive groups to the men and women while they are our guests. We hope this new aspect of programming will build individual skills and community connections that our residents will carry with them when their stay with BTEO is over.



Alumni Client Story – Hard work pays off

Homeless Outreach Team referred Emily* to us when they found her living in her car, which she moved between different locations around town. **At 67, she had been through tough times** and felt she could not spend another winter in her car. She is a life-long Falmouth resident - her parents, grandparents and even her great grandparents called Falmouth home. Like many on the Cape, Emily had to leave her apartment when her landlord planned to sell the house. **Emily was scared and overwhelmed and spent the year couch surfing**, returning to her car when she worried she had imposed long enough on her friends and family.

Finding an apartment or room that she could afford based on her Social Security and part time job was impossible. With the help of our community partners, Emily moved into BTEO last year and worked hard to complete as many housing applications as she was eligible for. In April 2023, she was at the top of the Senior Housing list and received the call that an apartment was open. Emily has been in her apartment for 6 months and finally feels she is in a place of her own. As part of our Community Assist program, we will follow her for the next two years, checking in and offering support when she needs it.

** client name changed for privacy*

BTEO is in the middle of our most recent strategic planning process. The Board has approved the following vision and goals, and we are actively working to reach those goals through community engagement, advocacy, outreach, education and fundraising.

VISION

Working together, we can end homelessness in Falmouth, thus ensuring all of our neighbors can live with dignity.

1

GOALS

2

OPTIMIZE

our capacity to offer temporary housing and provide ongoing support for adult individuals experiencing homelessness in Falmouth.

LEVERAGE AND MAXIMIZE

our unique position to build much-needed “connective tissue” among all agencies and organizations striving to end homelessness in Falmouth.

3

RAISE

public awareness and consciousness relevant to the complexity - and humanity - of homelessness in Falmouth and beyond.

4

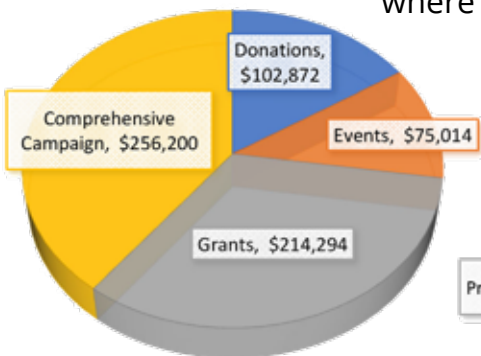
STRENGTHEN

our nonprofit organization to ensure its long-term sustainability, efficiency, and effectiveness.

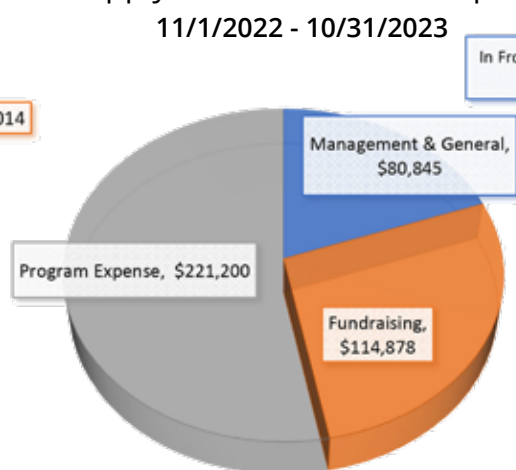
Our Financial situation is the strongest in BTEO’s history

The charts below show our revenues streams as well as where we apply those revenues to operations.

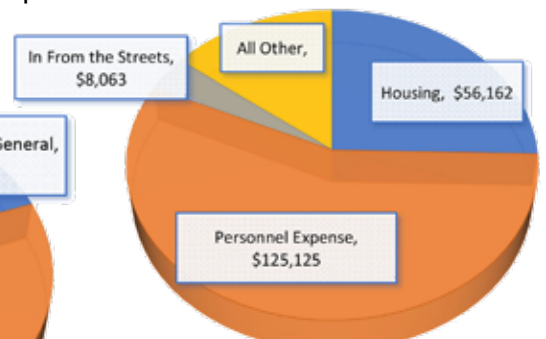
11/1/2022 - 10/31/2023



Fundraising



Expense



Program Expense

Ways to engage

Over the coming year, there are numerous opportunities to get involved with BTEO.

Keep an eye on our website (www.bteo.org) and the volunteer newsletter for specific dates and times.

ENGAGE

Fundraising Events

January 2024 - The Polar Plunge (date tbd)
at Shipwrecked. Plunge alone, with a team or cheer others on!

March 16th - The Claddagh Bowl
Trade Center Bowl. Form a team of four and join others for an afternoon of lighthearted bowling and camaraderie.

September 25th - Fall Fling
Save the date on your calendar as this event was completely sold out last year. A fun evening including light appetizers, awesome silent auction items and exciting, one-of-a-kind live auction items.

Volunteer- Please join us at our Monthly Monday evening volunteer meetings (September - May). Contact Maria at mbaillargeon@bteo.org to be added to our mailing list.



GIVE

Ways to give

New this year! Consider joining our online Community Builders Monthly Giving Program!



It's simple. Scan the QR code to the right, choose the amount you wish to give on a recurring basis, enter your card information and click on the MONTHLY button.

Your gift allows us to track our revenue stream more easily and better serve our guests in our two houses

\$30.00

Helps provide an hour of case management services to a neighbor in need in Falmouth

\$50.00

Could help BTEO deliver two 2-day meal packs to a Falmouth neighbor

\$100.00

Can support a guest for one night during our winter transitional housing program

- Consider adding us to your estate planning. Call Elyse at (508) 284-4552 for more information.
- BTEO is dreaming of owning a home of our own soon. A restricted gift to our comprehensive campaign, Honoring Our Past- Building Our Future can make this a reality.
- And it goes without saying that we are always delighted to accept unrestricted gifts to support our operations - keeping the two houses open, staffed, heated and lights on!

Gifts to the Honoring Our Past- Building our Future Campaign

as of 10/31/2023

**Imagine a community where everyone has a roof over their head and food on their table.
A place where neighbors help neighbors, and we all belong together.**

This image isn't an unattainable utopia – it's the vision of BTEO and with your help, we get closer to it each day. BTEO has set a goal to raise 1.3 million dollars to purchase a year-round home to support our mission. The names and organizations listed below have committed to restricted gifts to our Comprehensive Campaign.

Please consider joining us to support this critical mission.***

<\$24,999		\$25,000 - \$49,999	
Bob & Alison Ament	Falmouth Jewish Congregation	Dan & Tiffany Persechini	Cape Cod 5 Foundation
Susan Anker	First Congregational Church of Falmouth	Kathryn Plazak	Merrily Crowley
Karen & Peter Baranowski	Fleetwing Foundation	David Prosten & Sarah Flynn	
Paula & Michael Beckerle	John Wesley United Methodist Church	Laura Puopolo	\$50,000 - \$99,999
Marie & Larry Bigelow	Michael & Lizanne Foley	Margaret & Michael Roache	The George & Marie Chabot Family Foundation
Merrill Blum	Forty for Forty Campaign	Stephen Robak	Melinda Hall & Larry Pratt
Jean & Jim Bourdon	Suzanne Fay Glynn	Blanche & Rhonda Seifer	
David and Diana Brassard	Lady Donna Haber Kornberg	Fran Senner-Hurley & Jack Hurley	\$100,000-\$350,000
Warren Brodie & Christina Hepner Brodie	Deb Maguire	Tony & Lorraine Shepley	The Barnstable County American Rescue Plan Act Grant
Diane Buhl & Mark Polebaum	Bob McGowen & Elyse DeGroot	Dorene Sykes	The William and Linda Zammer Foundation
Cape Cod Foundation	Bob McIntire	Gina Torielli	
Ed and Anne Curley	Betty Moffitt	Gary & Janet Vacon	
Denise DeCoste & Sam Gutter	Dana & Kathy Mohler-Faria	Christian & Jeanine Valle	
Helen DeGroot	Murray MacDonald Insurance	West Falmouth United Methodist Church	
Daniela Faibes & Steven Witt	Lynn O'Neill	Olivia & Terry White	
	Jeff and Val Oppenheim	Christina Williams	
		Louise Wylan & Jane Scarborough	

And, the Volunteers of the Year Awards Goes to...Bonnie and Tim Valade

With so many outstanding volunteers, it is almost impossible to highlight just one. Each of our volunteers brings their best to the work they do. **Bonnie and Tim are simply an example of the dedication and kindness shown by our entire army of volunteers every day.**



Bonnie states "we came to Cape Cod in 1994 and settled in Pocasset. Our friend Paul Rifkin asked if we would be interested in joining a group that he was starting that would find shelter and feed the homeless population of Falmouth during the winter weather. We immediately said yes, we would be delighted with an opportunity to help Falmouth housing insecure in any way we could.

BTEO has given us the opportunity to do what is closest to our heart.

We see with our own eyes what BTEO accomplishes every year, bringing hope back to people that are in such desperate need. We are proud to be involved and part of a spectacular team of volunteers that all have the same intention, to reach out to people that are struggling. We thank BTEO and the team every day as we all prove - **hope is real. change is possible."**

Our volunteers are the heart and soul of our services

Volunteer Spotlight

Special thanks to our annual supporters

***If we have inadvertently left you off this list, we apologize and request you please contact Elyse DeGroot directly.

99 Restaurant
Mark Abbott
Mary and Walter Alessi
Keith and Claire Allen
Judith and Donald Allen
Anchor 2 Anchor
Carol Andersen
Carol and Charlie Andrade
Anejo Mexican Bistro & Tequila Bar
Aquatic Brewing
Asia Restaurant
Donna Aucoin
George and Beth Bagley
Maria and Steve Baillargeon
Susan and Lary Ball
Karen and Peter Baranowski
Tim Bayer and David Giragosian
Bean & Cod
Paula and Michael Beckerle
Judy Belliveau
Berkshire Hathaway HomeServices |
Robert Paul Property
Betsy Payne Cook Fine Art
Mary Bianchini and Darby Rioux
Marion Bihari
Debra Bisacchi
Blue Fins Sushi and Bar
Ms. Paula Blumenthal
Bobby Byrne's Restaurant and Pub
Stephen and Adria Bodell
Wendy Bone
Susan Bookhout
Boston College Alumni Association,
Cape Cod Chapter
Boston Red Sox
Anne Botsch
Paul Bouche
Jean and Jim Bourdon
James Bourne and Patricia Cerretani-Bourne
Dorothy B. Bowmer
John Braden
Albert and Deborah Bradley
Diana and David Brassard
Deborah M. Brodeur
Christina and Warren Brodie
Dena Feldstein Brody
Lisa Bronson
Danielle Brown
Donna Buckley
Caroline Burgess
Denise Calderbank
Lee Anne and Frank Campbell
Sarah Canning
Dotty Cannon
Cape and Islands United Way
Cape Cod Baptist Church
Cape Cod Curling Club
Cape Cod Healthcare Foundation
Cape Cod Senior Four Ball Golf League
Cape Cod Winery
Erika Capobianco
Casa Vallarta
Carol Casey
Mike and Cyndi Casey
Celebrations
Chapoquit Grill
John and Sandra Checklick
Carol B. Chittenden
Church of the Messiah
Troy Clarkson
Jeffrey and Colleen Clopeck
Joseph and Jan Coatti
Joseph Cobb
Glenda and Andy Cohen
Laura Cole
College Light Opera Company
Linda Colvin
Jim and Sue Condon
Lynda Connolly
Justin and Jessica Connolly
Nancy Copley
Cindy Lee Cordeiro
Elizabeth Corey
Bernice Cramer
Merrily Crowley
Edward and Anne Curley
Paul and Patricia Daigle
Danielle Dallis
Anne and Matthew Dattilo
Andrew and Gayle Davis
Syrel & Michael Dawson
Marge Dean
Anne DeCarlo
Denise DeCoste and Sam Gutter
Helen DeGroot
Elyse DeGroot and Robert McGowen
Amy Lynn and Robert Delgado
DePaula Household
Robertson & Patricia Dinsmore
Matt Dobberteen
Paula Donahue
Bill Dougherty
Brian and Melissa Doyle
Donna and Ronald Driscoll
Jonathan and Jolie Drury
Patricia DuBoux
Tom and Judy Durham
East End Tap
Jack and Marcia Easterling
Eastern Bank Charitable Foundation
Eastman's Hardware
Eat Your Heart Out Catering
Eden Beauty Company

Edward Bangs Kelley and
Elza Kelley Foundation, Inc.
Kimberly and Lee Elber
Elburne
Judy and Henry Ellis
Encore of Falmouth Newcomers
Karen Epstein
Estia Restaurant
Falmouth Arts Center
Falmouth Country Club
Falmouth Fiddlers Association
Falmouth Harbor Sailing School
Falmouth Jewelry Shop
Falmouth Jewish Congregation
Falmouth Road Race, Inc.
Falmouth Wine and Spirits
John Farrington
Reverend Nell Fields
Leslie Fields and Lee Weishar
First Congregational Church of Falmouth
Carolyn and Hardy Fischer
Kimberly Fish
JoAnn and Michael Fishbein
Flagship Harbor Advisors
Lizanne and Michael Foley
Forrest Pirovano - Cape Cod Paintings
Jeanne Fortier
Fox + Kit Kids Shop
Mary Frere
Kevin Friel
Shirley Frye
Gadgets Made Easy
Brian Gale
Patricia Galligan
David and Loretta Garrison
Ilona and J. William Geise
Susan Gelineau
Judith and Clifton Genge
Rocky Geyer
Gheff's Candies of Cape Cod
Suzanne Glynn
Glynn Law Offices
Michael Goldring
Suzanne Gonsalves
Diane and John Goode
Matthew and Davien Gould
Laura Grant-Hunter
Carol and John Greeley
Green Eyed Daisy
Mary Griffith
William and Peggy Guggina
Sue Gustin
Melinda Hall
Meghan Hanawalt
Judy Handley
Peter & Karen Hargraves
Charlotte and Mary Harris
Cynthia Haskell
Robert Haskell and Mary Frances Buckley
Suzie and Jay Hauptmann
Headlines Salon and Day Spa
Michael and Pamela Heylin
James and Nadya Higgins
Highfield Hall and Gardens
Jody Hines
Judi Hirschfield-Bartek and Elmer Bartek
Hirschberg Pottery
Thomas Hoke
Holly Ridge Golf Club
Diane Holmes
Kris Horiuchi
Hudson Heights
Sue and Shaun Hunt
Mary Hunter
Eric and Della Husebo
Hy-Line Cruises
Julie Immelt Whelden
J. McLaughlin
J. Miller Picture Framer
Jack in the Beanstalk
Christina Jacobi
Jan Elliott
Denise and Tom Jay
John Wesley United Methodist Church
Donald Johnson
Sarah Johnson
Laura Jones
John Kahwaty and Cheryl Sexton
Mary Kaminski
Donna Kane
Kappy's Fine Wine & Spirits
Linda Karmen
Colleen and Mark Karsner
Anastasia & Christopher Kazarian
Brian and Patricia Keck
Glenn Kelly
Kelly Law LLC
Richard Kijak
J. Thomas Kirkman and Gayle Simundza
La Cucina Sul Mare
Jean and Richard Labich
Geraldine and Thomas Lally
Jean Lange
Lark Hotels
Lawrence-Lynch Corp for Charitable
Giving of the Cape Cod Foundation
Marie Lawrie
Mary LeClair
Margaret Ledwell
Joe Lemay
Christine Lemay
Steven and Marcia Lerner
Rabbi Elias & Lori Lieberman

Alice Liljestrand
Lilly Pulitzer
James and Caroline Lloyd
Amy Loewenberg
Ann and Karl Loos
Rachel Lovett
Mark and Arlene Lowenstein
Lower Extremity Growth Services LLC
Renee and Michael Lucente
Natalie and Robert Lyman
Lyndon Paul Lorusso Charitable Foundation
M & C Harris Family Trust
Robert and Jane Maloney
Kelly Marie
Martha's Vineyard Bank
Joan and Timothy Martinage
Chuck Martinsen
Robert and Gina Mascali
Massachusetts Association of
Realtors Charitable Foundation
Gail Matko
Donna Mattison-Earls
Margaret and James McGrath
Jennifer McGrath and Jacqueline Whetton
Robert McIntire
Carol McKeon
Richard Merrick
Erika and Frank Messmann
Michael & Syrel Dawson Fund
Judith Miller
Carol and Gregory Mills
Francis and Kathryn Minnock
Bobbie Minor
Miskovsky Landscaping, Inc
Betty Moffitt
Dana and Kathy Mohler-Faria
Phyllis Molta
Maria Moniz
Morningstar Design
Kathleen E. Mortenson
Kevin and Justine Morton
Irma Moss
Marcia Muggli
Winthrop and Pia Munro
Ted Murphy
Museums on the Green/Falmouth
Historical Society
Peter and Claudia Needham
Brian and Pauline Neves
New England Patriots Foundation
Nic and Zoe
Stephanie and Leonard Niele
Bernard and Brenda Nolan
North Falmouth Cheese Shop
North Falmouth Congregational Church
Lauren & Matt Nussbaum
Nannette Oldenbourg
Lynn O'Neill
Bonnie and Jeremiah O'Neill
Catherine O'Neill
Jeffrey and Valerie Oppenheim
Sue Orsillo and Paul Turcarno
Maryann Ouellette
Gregory Packard
Palmer and Jane D. Davenport Foundation
Patriot Party Boats, Inc.
Paul Harney Golf
Paula Beth Stone Creations
Kenneth and Michele Peal
George and Margaret Pelletier
Lisa and Ken Perry
Dan and Tiffany Persechini
Jeff and Jill Petrucci
Paul & Elizabeth Phinney
Ann and Robert Piccolo
Anne Pickart
Brian and Donna Pijanowski
Pink Door Catering & Market
Peter Polachi
Polly Hill Arboretum
Port Cargo Limited
Sharon Poulos
Joan Power
Michael Powers and Nancy Kealey
Corrine Prohovich
Henry Puopolo
Purple Poppy
Quahog Republic
James and Diane Quinn
Dena and Evan Quinn
Hilton Railey
Heather and John Re
Joseph and Eileen Reardon
Mindy Reasonover
Reflections by Robin
Timothy Regan
Richard and Kim Rendigs
Rickard Family Foundation
Paul Rifkin
Bob Ripley
Barbara Rissman
Roche Bros. Supermarkets
Tina and Hal Rood
Jack Rosenbaum and Annie Holden
David and Edith Ross
Martha and Paul Ross
Pamela Rothstein
Lynne Rozsa and Samuel Slarskey
Judy Rys
Sachs Jewelers
Electra Savas
Judy Sbarra

Scarabocchio Handcrafted Jewelry
Sara and David Schnell
Joan Scott
Onjale Scott-Price
Sean Gregory Designs
Frances Senner-Hurley and John Hurley
Brian Michael Shacter
Ellie and Gus Shaver
Jodi Shaw
Shaw's Market
Kendra Sheehan
Shipwrecked Restaurant
Mary and Edward Sholkovitz
Siena Restaurant
Simply Divine Pizza
Matthew Skala
Skylark Ensemble
Wendy Slate
Burt and Catherine Slavin
Eric and Kall Smith
Kathleen Smith-Brown
Smitty's Ice Cream
Soares Flower Garden Nursery
Soprano's Casino by the Sea
Dina Sousa
Suzanne and John Spears
St. Barnabas Episcopal Church
St. Joseph, Guardian of the Holy Family Parish
Couples Club
Lynne Stack
Stanley Watson Foundation
Bernard and Barbara Stecher
Ralph and Mel Stephen
Margaret Stevens
Thomas and Ann Stone
Richard and Linda Stone
Paula Stone
Stop and Shop
Stylish 10 Nail Salon
Holly and Eric Sundquist
Dorene Sykes
The Barron Family Charitable Foundation
The Black Dog
The Cape Cod Five Cents Savings Bank
The Clam Man
The Falmouth Fund
The Falmouth Walk, Inc.
The George and Marie Chabot
Charitable Foundation
The Gilded Oyster
The Glass Onion
The Heights Hotel
The Island Queen
The Lanes Bowl and Bistro
The Law Offices of Holly A. Harney
The Salty Florist
The Stecher Family Charitable Fund
Linda and Philip Thomas
Edmond and Laura Thompson
Timber Axe Bar and Bowl
Ann Connolly Tolkoff
Zach Tonello
Gina Torielli
Rose Torielli
Col. James Tow
Town Fair Tire Foundation Inc.
Tradecenter Bowl
Linda Trombly
Jakob and Deborah Tworek
Unique Boutique
Unitarian Universalist Fellowship of Falmouth
Unitarian Universalist Fellowship of
Falmouth Social Action Committee
Upper Cape Therapeutic Massage
Upside Down Escape Games
USA Fitness 24/7
Gary and Janet Vacon
Helen Vail
Bonnie and Tim Valade
Christian Valle
Verde Floral Design
Rep. David Vieira
Kenneth Voorhees
Gary Vostok
Stephen and Carol Wagner
Mary Beth & Peter Walsh
Rita Walsh
Waquoit Congregational Church
Susan and Philip Warren
Sherri and Charlie Way
Webster Household
Don Weiss
Robert and Marilyn Werner
Kathy & Phil Wessling
West Falmouth Society of Friends
Tanya White
Olivia White
Wicked n' Wood
Reverend Christina Williams
Joseph Winslow
Julia Withers
Steven Witt and Daniela Faibes
Women's Union of the
First Congregational Church
Jane Woodin
Woods Hole Foundation
Maureen Wormelle
William and Margaret Yates
Lucy B. Young
Linda Zammer
Naomi Zigmund
Karen Zimmerman



From left to right: Christina Hepner Brodie, Rev. Christina Williams, Gina Torielli, Dan Persechini, Lynn O'Neill, Annie Polachi, Dana Mohler-Faria, Merrill Blum

Executive Director

Gina Torielli

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Wilson Consulting

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