

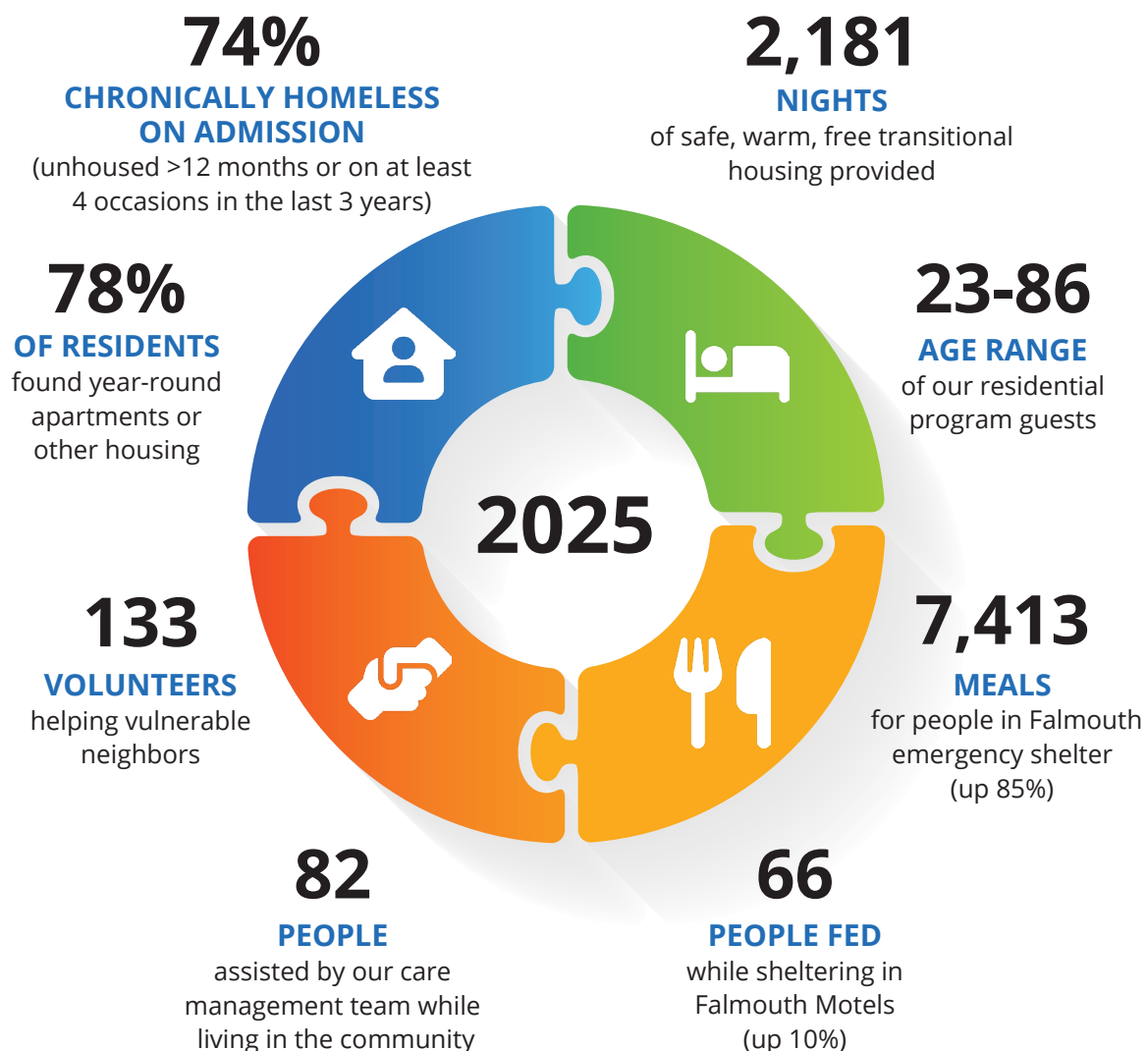
BTEO - A YEAR OF TRANSITIONS

From our Leadership *A Year of Transitions*
Transitions for Sustainability
Programs in Transition | Alumni Transitions
Our Community's Support
Our Strategic Plan
Ways to Help

We offer loving support and guidance
to our Falmouth neighbors as they
transition to stable housing.

BTEO Highlights

Year ending May 2025



A Year of Transitions

For 10 years, Belonging to Each Other (BTEO) has helped our homeless Falmouth neighbors on their journey to stable housing. We provide a temporary home and work with our residents to create/strengthen a support system they will take to their new home. We do this with a small staff and 130+ volunteers. Our programs include:

- 1 A transformative seasonal housing program** for unhoused individuals who agree to address their personal barriers to stable housing. Last November through May we provided 31 people 2181 nights in a welcoming and comfortable environment. This no-cost program includes:
 - Transportation by volunteers to work and program-related trips.
 - Shared laundry, internet and technology.
 - All utilities.
 - Shared, furnished rooms with linens.
- 2 Year-round supportive service** led by our clinical director and staff. Priority goes to people in - and alumni of - our housing program. When funding is available, we extend this in-community assistance to other Falmouth-connected people who call us. Last year 82 people were helped.
- 3 A Falmouth emergency shelter collaboration** with nonprofit, religious and municipal partners. People living outdoors or in inhumane conditions spend freezing days and nights in a motel until the weather improves. BTEO plugs a hole in this collaboration by providing a home-style dinner and shelf-stable meal packs. BTEO partners with the Falmouth Service Center to prepare the dinners and source food for the packs. Last year our deliveries fed 66 people on 101 dangerous weather days.

The theme for this Impact Report is *"Transitions"*. You can read and hear about transitions by 3 former residents. You can see operational transitions - the new uses for the former Flynn house, which many of you helped BTEO purchase in 2024. And transitions to sustain BTEO in the future.

As we always have, BTEO will focus on the state of homelessness in our town. We are identifying gaps and working with others locally and on Cape so together we can end homelessness in Falmouth.

We are funded almost exclusively by donations - large and small - individuals, local businesses, and regional foundations. We appreciate and are grateful for all the help and collaborations that happen here in Falmouth. Thank you for checking us out.

Gina Torielli
Executive Director

Ann E. Polachi
Board Chair

Transitions

as told by our guests

Take a few minutes to watch and listen as participants in last season's transitional housing program share their stories and pictures. A young man aged 23, a single mom of 4 aged 43 and a widow aged 80, each provide their perspectives.

Video production by Kurt Achin, Falmouth Community TV




WATCH VIDEO



The Zammer House

Garage transformed into a food distribution hub.



Transitions to stability...

Exterior improvements and an interior refresh make a house a home.



Organizational Transitions

Among our 130+ volunteers are our Board of Directors and its Advisory Council. As BTEO transitions to its 2nd decade, our Board is well along in its transition to a strategic body, adding voices and expertise, and making BTEO a sustainable nonprofit. The Advisory Council is BTEO's eyes and ears in the community, representing key constituencies in Falmouth.

2025 BTEO Board of Directors

Ann E. Polachi, Board Chair • Dana Mohler-Faria, Vice Chair • Dan Persechini, Treasurer
Christina Hepner Brodie, Clerk • Matt Dattilo • Rev. Peter Feltman-Mahan • Catherine Whelan Kligler
Lynn O'Neill • Kathleen Alward Smith • Laura Wall

2025 BTEO Advisory Council

Troy B.G. Clarkson, Falmouth Enterprise Columnist • Hon. Wilbur P. Edwards, Jr. (ret.)
Rev. Nell Fields, Minister Waquoit Congregational Church • Heather Goldstone, Falmouth Select Board
Michael Kasparian, Pres. Falmouth Chamber of Commerce • Jeffrey Lourie, Chief, Falmouth Police Dept.
David Vieira, State Representative • Allan Wilson, Joe Q Veteran Coffee Break

2025-2026 Transitions in BTEO Space and Programming

The BTEO transitional housing program opened for its 11th season on October 29th. This year we have capacity for up to 11 men and 7 women. Zammer House (the former Flynn House) will serve as the home for our men's program for the first time. Because of its larger size and increased number of bedrooms, we have greater capacity to support more people than we have in the past.

This year, we continue to see an increase in the number of older Falmouth neighbors who have been displaced - 50% of our residents are over the age of 60. The ages of applicants range in age from 23-81. We are also seeing an increase in the number of people who are disabled - 81 % of our residents this year have a disability.

From the moment residents enter our houses, our case managers, Teri St. Pierre, Danielle Alexandrov and Tim Hallenbeck, meet them where they are at. They work quickly to identify each resident's housing goals, identify potential financial resources, collect missing documentation needed for their housing search and establish community connections that will last beyond their stay with BTEO. In addition to our care team, we have two dedicated volunteer house coordinators, Tina Rood and David Sutkowy, as well as the many amazing volunteers who support our houses every week.

Alumni Transitions: Highlights

BTEO's residential program facilitated important personal transitions for our residents. A short video highlights 3 individuals - one of our youngest to one of our oldest, and a mom of 4 who worked all winter to be reunited with her children. They faced family rejection, the death of a spouse, and eviction through no fault of their own. After much hard work, all 3 moved into safe, affordable and permanent housing within 6 months.

Working Together to End Homelessness

With the end of the pandemic, BTEO has opened our doors wide to create new and important working relationships with local community organizations and invite BTEO volunteers into the houses to provide important skills training and community-building opportunities.

BTEO knows that we cannot do it alone, and so we collaborate with local nonprofits and licensed clinicians to provide therapeutic groups in both houses. Falmouth's Human Services Department, a local licensed therapist and Independence House provide groups to build healthy relationship skills, positive self-esteem and inner strength.

In addition, our case managers work in partnership with staff and case managers at the Falmouth Housing Authority, Falmouth Service Center, Vinfen, Housing Assistance Corp, Duffy Health Center, Fairwinds Club House, Veterans service organizations, Relief Home Health Services, the Falmouth Police Department, and our local St. Vincent de Paul.

For more information contact **Carol Greeley, Program and Clinical Director**
at 774-392-6858 or Carolg@bteofalmouth.org.

The Effort Behind Emergency Meals

Preparation

Teams at Falmouth Service Center (FSC) and Church of the Messiah cook, portion, label and freeze home-style dinners in bamboo containers.

Bakers at FSC, congregations, and at home, bake muffins, desserts and rolls.

Donated socks and personal care items are assembled into welcome packs.

Book groups, community clubs, and individuals donate/collect shelf-stable food for breakfast and lunch, as well as sustainable bags and utensils.

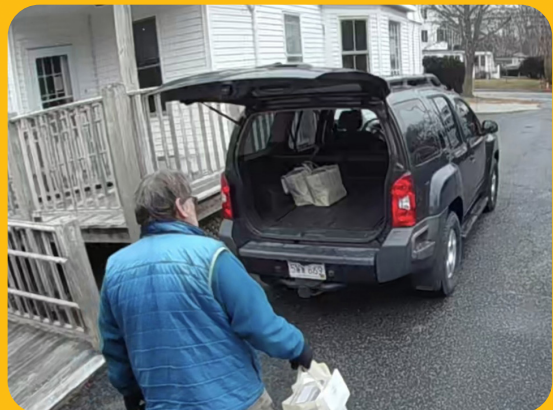


Through the Waquoit Congregational Church / Barnstable County food reclamation project, shelf-stable food is collected from local businesses and used in our food packs.

The Hub, aka Zammer house garage. Everything comes to the Hub for sorting and packing in preparation for delivery.

Activation

- ✓ **10am** – Duffy Health Center reviews weather reports and notifies BTEO and Homeless Outreach Workers that the Emergency Shelter Program is open due to weather (90+ days/season).
- ✓ **10am-4pm** – Outreach Workers find and notify people living outdoors. BTEO is notified of the number expected in motel shelters.
- ✓ **5pm** – BTEO volunteers gather dinners, meal packs, and welcome packs from the Hub and deliver to motel shelters.



Our Strategic Plan

BTEO is unified behind a vision that, working together, our community can end homelessness in Falmouth.

To accomplish BTEO's part of this vision, our Board has articulated the following 4 goals:

1

GOAL: OPTIMIZE HOUSING AND SUPPORT PROGRAMS

- Purchased the former Flynn House - securing a home for our programs.
- Volunteer coordinator hired - number of volunteers grows from 80 to 130+.
- Expanded robust program, therapeutic groups, tenant readiness and more.

2

GOAL: STRENGTHEN OUR NONPROFIT TO ENSURE SUSTAINABILITY AND EFFICIENCY

- Technology upgrades improving communication among applicants, residents, staff, donors and volunteers.
- New office space hosts hybrid collaborations within BTEO and with community partners.
- Board expansion adds voices and strategic strength.

3

GOAL: RAISE PUBLIC AWARENESS

- We seek opportunities to share what we've learned from our close and continuous work with people experiencing homelessness.
- We created a resource guide helpful to unhoused people in Falmouth, distributed widely.
- Appeared on radio and FCTV; are frequent commentators to municipal and regional orgs.

4

GOAL: LEVERAGE AND MAXIMIZE OUR UNIQUE POSITION

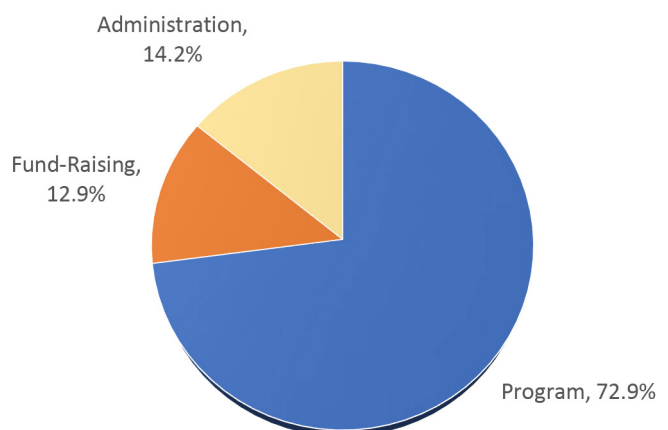
- By staying local and being out in the community we know what's happening and connect people to resources.
- We don't need to brand everything BTEO does, preferring to draw people together to achieve a common goal.

BTEO's Finances as of May 31st 2025

Fact:
Our Fall Reception funds 20% of our operations budget.

BTEO's fundraising efforts generated sufficient cash flow to cover our operating expenses for the most recent fiscal year. Our fundraising activities reflect broad-based community support, with 54% coming from 480 individual donors, 35% from grants, and 11% from corporate and other organizations. We were able to accomplish this without receiving any government funds.

Expense by Activity



GIVE



General Operations

Simply send a check in the envelope in this report or visit our website using the QR Code.

There are many ways to support BTEO financially and we hope you will consider making a gift in a way that works best for you. No matter how or how much you give, you are helping our Falmouth neighbors on their journey towards a safe and stable permanent home.



Stock/Securities

Perhaps you have stock that has increased dramatically in value, and you want to avoid capital gains taxes.



Monthly Giving

Make it easier on your budget by giving smaller gifts throughout the year.



Solar Credits

Please contact the office to donate your extra solar credits to our houses.

Other Ways to Support BTEO: Hold a House Party, invite us to speak at a local gathering, Like us on Facebook and Instagram or hold a fund raiser for your birthday or other milestone. For questions or to make a donation contact **Maria Baillargeon, Development Coordinator** at mariab@bteofalmouth.org or call 508-274-7648.

ENGAGE

Belonging to Each Other Volunteers provide the time, energy, and compassion to ensure that we meet the needs of the people we serve. Our 133 volunteers contributed more than 3,200 hours, valued at over \$139,000 (24-25)!

Want to be part of the action? We work in teams to make the commitment manageable, and it's fun to work with people who share a passion for helping others.

New Volunteers Are Welcome! For information on volunteering, contact **Jay O'Connell, Volunteer Coordinator**, at jayo@bteofalmouth.org or call 508-274-7158.

There are lots of ways you can use your skills:

set up our houses
help in the office make a meal
help with an event pack/label emergency meals
help people move-into a new apartment
write grants help others use IT
take folks to work or appointments

EVENTS

Visit bteofalmouth.org or scan the QR code for more information on these and other events.



Monthly Meeting for Volunteers
3rd Monday of month, 6-7pm



Homeless Persons Memorial
December 21, 2025 - 6pm



Walking Toward Home
February 28, 2026 - 11AM



P.O. Box 343
Falmouth, MA 02541



A former resident's comments capture the heart of BTEO beautifully, "They provided so much more than a roof over my head. They gave me a soft place to fall, swooped in and scooped me up, pointed me in the right direction, and gave me constant support."

Another said, "They welcomed me and supported me to start over. They invested time, dedication, help, friendship and companionship."



Hope is real. Change is possible.



508-444-6360



info@bteofalmouth.org



www.bteofalmouth.org

